Company Number: 00610299



**Institute of Cemetery and Crematorium Management** 

INSTITUTE OF CEMETERY AND CREMATORIUM MANAGEMENT (A COMPANY LIMITED BY GUARANTEE)

REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2013

Directors:	A Till
	M Birch
	A Copeland
	W Stanley
	R McGinley
	A Devonport
	J O'Callaghan
	Mrs N Bradshaw
Company Secretary:	T Morris
Registered Office:	City of London Cemetery Aldersbrook Road
	Manor Park London
	E12 5DQ
Company Number:	00610299
Auditors:	HSKS Greenhalgh Chartered Accountants &
	Statutory Auditor 3 <sup>rd</sup> Floor, Butt Dyke House
	33 Park Row, Nottingham NG1 6EE
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## **Financial Statements**

# Year Ended 31 March 2013

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### Report of the Directors

The directors present their annual report and the financial statements of the company for the year ended 31 March 2013.

#### **Principal activity**

The principal activity of the company in the year under review was that of promoting the improvement of cemeteries and crematoria and of public services for the disposal of the deceased, and the management and administration thereof, to diffuse information upon matters relating thereto, to protect the interests of persons employed in connection with the administration of cemeteries and crematoria, to encourage the study of related technical matters and to provide lectures, courses and conferences.

The company is a non profit making organisation.

#### **Business review**

Since the board took the decision to move away from the more commercial activities the focus has been given to the membership and member services. Significant officer and financial resources were applied to the new direction.

Officers and directors worked with the executive of the Association of Burial Authorities (ABA) to take over the administration of its membership. The ABA had decided to dissolve and considered that the Institute would be the best option to ensure that its previous membership continued to receive help, advice and support.

The result of renewed focus and our partnerships resulted in an unprecedented increase in corporate membership being recorded. Such an increase in membership brings with it a louder voice and exposure of our accredited qualifications, which benefit all concerned.

The 2012 Learning Convention and Exhibition moved to a new location. The board was delighted at the number of delegates that attended and the full exhibition.

The natural burial ground committee is developing a Diploma unit so that those with responsibilities for natural burial grounds will have access to an accredited qualification. The overall intention of the board is to promote natural burial as a choice for the bereaved equally alongside traditional burial and cremation.

The scheme for the recycling of metals following cremation has exceeded all expectations with the next round of donations guaranteeing that the scheme will pass the £1 million mark during the centenary year.

Lastly, the Institute has continued to work with governments in England, Wales and Scotland on national issues. This work will continue, with the Institute applying focus on the bereaved and its members in all of its representations at all times.

#### **Directors**

The directors who served during the year were as follows:
A Till
M Birch
A Copeland
W Stanley

I Quance – resigned 1<sup>st</sup> October 2012 R McGinley – appointed 1<sup>st</sup> October 2012

A Devonport

J O' Callaghan Mrs N Bradshaw

#### **Donations**

During the year, the company was committed to donating £452,168 (2012: £464,687) to charitable organisations. Attention is drawn to note 8 of the financial statements.

Donations paid to charitable organisations during the year ended 31<sup>st</sup> March 2013 totalled £464,000 (2012: £152,485)

#### Statement of directors' responsibilities

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement as to disclosure of information to auditors

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company' auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

Signed on behalf of the directors

T Morris Secretary Date:

# Report of the Independent Auditors to the Members of Institute of Cemetery and Crematorium Management

We have audited the financial statements of Institute of Cemetery and Crematorium Management for the year ended 31 March 2013 on pages five to nineteen. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page two the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements.

#### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2013 and of its surplus for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

# Independent Auditor's Report to the Members of Institute of Cemetery and Crematorium Management (continued)

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements and the Report of the Directors in accordance with the small companies regime.

Philip Handley FCA (Senior Statutory Auditor)
For and on behalf of HSKS Greenhalgh
Chartered Accountants &
Statutory Auditor
3rd Floor
Butt Dyke House
33 Park Row
Nottingham
NG1 6EE

Date:

# **Summary Income and Expenditure Account**

## for the Year Ended 31 March 2013

		Page	2013 £	2012 £
Corporate	- (deficit)	6 – 7	(36,805)	(34,323)
Training and Consultancy	- surplus	8	17,399	1,236
Education	- surplus	9	30,759	20,560
Cemetery Operatives				
Training Scheme	- (deficit)	10	(28,761)	(6,341)
Charter for the Bereaved	- surplus	11	21,640	16,985
Journal	- (deficit)	12	(12,208)	(6,384)
CTTS	- surplus	13	10,337	10,087
Surplus on ordinary activities before	ore taxation (see note 2)		2,361	1,820
Taxation		16	(176)	(24)
Surplus on ordinary activities a	after taxation		2,185 =====	1,796

There were no recognised gains and losses other than those recognised in the income and expenditure accounts.

# **Corporate Income and Expenditure Account**

	2013		2012	
	£	£	£	£
Income				
Member subscriptions	27,923		32,681	
Corporate subscriptions	108,177		91,408	
Recruitment services	12,906		7,680	
Miscellaneous	-		80	
Bank interest received	881		119	
Administration recharge	34,450		31,413	
Professional fees	715		450	
Recycling	451,481		387,740	
Offices refund	3,900		8,950	
Portal – advertising	1,606		5,319	
		642,039		565,840
Expenditure				
Salaries/Honoraria	131,677		126,070	
Presidential expenses	3,281		3,362	
Travel	24,853		27,595	
Donation	451,481		387,740	
Branch meeting	33		120	
Meeting costs	707		466	
Conferences	-		960	
Postage	2,859		1,855	
Printing and stationery	6,830		9,443	
Telephone	4,517		3,918	
Rent	6,500		6,969	
Recruitment services	1,795		1,080	
Insurance	12,402		12,368	
Legal and professional	6,997		1,816	
Consultancy	4,363		-	
Audit and accountancy	5,992		5,505	
Payroll costs	1,052		1,052	
Subscriptions	600		671	
Training	645		866	
		(666,584)		(591,856)
Balance carried forward		(24,545)		(26,016)

# **Corporate Income and Expenditure Account**

# for the Year Ended 31 March 2013 (continued)

	201	13	2012	
	£	£	£	£
Balance brought forward		(24,545)		(26,016)
Expenditure (continued)				
Office equipment Website	1,586 3,263		3,510 3,133	
Miscellaneous	5,050		190	
Regalia Bank charges	1,732 195		140	
Misposting and Suspense account  Depreciation - computer equipment	- 244		847 244	
<ul> <li>fixtures and fittings</li> </ul>	96		123	
- plant and machinery	94		120	
		(12,260)		(8,307)
(Deficit) for the year		(36,805)		(34,323)

# **Training and Consultancy Income and Expenditure Account**

	201	13	20	12
	£	£	£	£
Income				
ICCOM Ply updates	-		60	
Consultancy	17,233		17,261	
Travelling recovered	1,507		561	
Memorial management fees	3,209		10,060	
Exclusive Rights of Burial	13,385		10,240	
Other travelling recovered	-		2,180	
Other courses	29,384		17,225	
Manual handling	650		1,045	
Convention	71,048		68,531	
Customer care	1,880		1,090	
Grief DVD	-		20	
SLCC	3,900		6,100	
Placement	70,440		77,277	
RHE Courses	700		-	
		213,336		211,650
Expenditure				
Salaries/Honoraria	1,185		3,389	
Management placement salary	36,248		46,017	
Training salary	56,439		46,550	
Travel	14,930		8,835	
Training equipment	-		93	
Memorial management courses	-		1,354	
Exclusive Rights of Burial courses	1,101		871	
Other courses	888		2,655	
Conference	64,925		69,730	
Administration recharge	20,221		19,762	
Consultancy costs	-		11,158	
		(195,937)		(210,414)
Surplus for the year		17,399		1,236

# **Education Income and Expenditure Account**

	2013		201	2
	£	£	£	£
Income				
Fees	60,855		47,729	
Seminar	22,365		15,760	
CPD	10		10	
		83,230		63,499
Expenditure				
Salaries/Honoraria	12,431		8,299	
Travel	127		-	
Course fees	24,171		19,820	
Seminar costs	13,064		13,111	
Administration recharge	2,678		1,709	
		(52,471)		(42,939)
Surplus for the year		30,759		20,560

# Cemetery Operatives Training Scheme Income and Expenditure Account

	201	3	2012	
	£	£	£	£
Income				
Course fees Accommodation Accreditation	66,281 3,003		75,318 3,395 494	
Expenditure		69,284		79,207
Salaries/Honoraria	60,644		51,190	
Travel Courses	13,893 16,289		14,445 14,173	
Accommodation	3,974		2,022	
Administration recharge	1,729		1,121	
Printing and stationery	353		817	
Insurance	1,122		1,536	
Telephone	41		244	
		(98,045)		(85,548)
(Deficit) for the year		(28,761)		(6,341)

# **Charter for the Bereaved Income and Expenditure Account**

2013		2
££	£	£
34,100	35,960 200	
34,1	00	36,160
9,969	15,709	
314	162	
73	69	
-	-	
2,104	3,235	
(12,46	60)	(19,175)
21,64	10	16,985
	£ £  34,100	£ £ £ £  34,100 35,960 200  - 200  34,100  9,969 15,709 314 162 73 69

# **Journal Income and Expenditure Account**

	2013	201	2
	££	£	£
Income			
Advertising income	35,784	39,651	
Subscriptions	2,440	2,314	
Royalties received	342	388	
	38,56	66	42,353
Expenditure			
Salaries/Honoraria	19,445	19,195	
Printing and stationery	27,040	25,539	
Prize	100	50	
Administration recharge	4,189	3,953	
	(50,77	<u></u> '4)	(48,737)
(Deficit) for the year	(12,20	)8)	(6,384)
	<del></del>	<del>==</del>	

# **CTTS Income and Expenditure Account**

	2013		2012	
	£	£	£	£
Income				
Course fees Conversion fees	19,225		15,772 215	
		19,225		15,987
Expenditure				
Salaries/Honoraria	7,603		8,028	
Travel	(76)		(1,900)	
Course fees	(157)		(1,037)	
Administration recharge	1,777		1,633	
Registration fees	(259)		(824)	
		(8,888)		(5,900)
Surplus for the year		10,337		10,087

### **Balance Sheet**

### as at 31 March 2013

	Notes	201	13	201	2
		£	£	£	£
Fixed assets	4		1,385		1,819
Current assets					
Stock Debtors Cash at bank and in hand	5	8,610 107,583 521,910		8,610 72,698 565,545	
		638,103		646,853	
Creditors: Amounts falling due within one year	6	(59,006)		(57,856)	
Net current assets			579,097		588,997
Total assets less current liabilities			580,482		590,816
Provisions for liabilities	8		(452,168)		(464,687)
Net Assets			128,314		126,129
Reserves:					
Revenue reserve	13		128,314		126,129
			128,314		126,129

These financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective April 2008).

Approved by the board of directors on 2013 and signed on its behalf.

M Birch Director

Mrs N Bradshaw Director

#### **Notes to the Financial Statements**

#### for the Year Ended 31 March 2013

#### 1. Accounting policies

#### (a) Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008). The financial statements incorporate the results of the principal activity which is described in the Report of the Directors and which is continuing.

In the opinion of the directors, a profit and loss account drawn up in compliance with Schedule 1 of SI 2008/409 would not provide a true and fair view of the company's affairs. Advantage has, therefore, been taken of the provisions of Section 396 (5) of the Companies Act 2006.

## (b) Income

Income is recognised in the period in which it is invoiced or received.

Membership fees are recognised as income in the year of admission.

Training and course income is deferred where the course has not taken place by the year end.

All income for the year is attributable to the principal activity of the company, and arises entirely in the United Kingdom.

### (c) Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation.

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life:

Computer equipment - 33.33% straight line

Fixtures and fittings - 15% on written down value Plant and machinery - 15% on written down value

#### (d) Deferred tax

Deferred tax is recognised in respect of all material differences that have originated but not reversed at the balance sheet date.

#### (e) Stock

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

## **Notes to the Financial Statements**

# for the Year Ended 31 March 2013 (continued)

## 1. Accounting policies (continued)

## (f) Pensions

The company operates a defined contributions pension scheme. Contributions payable for the year of £41,347 (2012: £39,620) are charged to the income and expenditure account.

# 2. Surplus on ordinary activities before taxation

	The surplus for the year before taxation is stated after charging:	2013 £	2012 £
	Depreciation of tangible fixed assets - owned by the company	434	487
	Directors' remuneration	1,500	1,500
	Auditor's remuneration	2,300	2,300
3.	Taxation		
	The tax charge on interest received for the year was as follows:		
	·	2013	2012
		£	£
	Current - UK corporation tax	176	24

176

24

## **Notes to the Financial Statements**

# for the Year Ended 31 March 2013 (continued)

## 4. Fixed assets

4.	Fixeu assets	Computer Equipment £	Fixtures and Fittings £	Plant and Machinery £	Total £
	Cost	~	~	~	~
	At 1 April 2012 Additions Disposals	47,953 - -	3,205 - -	2,010 - -	53,168 - -
	At 31 March 2013	47,953	3,205	2,010	53,168
	Depreciation				
	At 1 April 2012 Charge for the year Eliminated on disposal	47,511 244 -	2,510 96 -	1,328 94 -	51,349 434 -
	At 31 March 2013	47,755	2,606	1,422	51,783
	Net book value				
	At 31 March 2013	198	599	588	1,385
	At 31 March 2012	442	695	682	1,819
5.	Debtors: all due within one year			2013 £	2012 £
	Trade debtors Other debtors Prepayments			102,707 3,176 1,700	68,274 3,024 1,400
				107,583	72,698

#### **Notes to the Financial Statements**

# for the Year Ended 31 March 2013 (continued)

6.	Creditors: amounts falling due within one year		
	<b>3</b>	2013	2012
		£	£
	Trade creditors Accruals Taxation and social security Corporation tax Deferred income	14,698 16,841 19,786 176 7,505	9,430 25,953 20,524 24 1,925
		59,006	57,856
7.	Operating lease commitments		
	The following payments are committed to be paid within one year:	2013 £	2012 £
	Expiring: In less than 1 year Within 1 to 5 years	7,836 2,328 ————————————————————————————————————	17,476 ————————————————————————————————————
8.	Provisions for liabilities		
		2013 £	2012 £
	Donations provision	452,168	464,687

An amount of £452,168 (2012: £464,687) is to be paid out to good causes. This amount is the remainder of recycling income, after deducting an administration fee, which had not been paid out as donations at the year end but for which an obligation was in place.

## 9. Called up share capital

As the company is limited by guarantee, there is no share capital.

#### **Notes to the Financial Statements**

# for the Year Ended 31 March 2013 (continued)

## **10. Burial and Cremation Education Trust** (Registered Charity No: 802204)

A charitable trust fund, the I.B.C.A. Foundation was created on 12 September 1989 and on 8 March 2003 the trustees altered the Declaration of Trust in order to change the name of the trust to the Burial and Cremation Education Trust. The Chief Executive, the Finance and IT managers and three independent members of the Institute, nominated by the individual members, are trustees of the Burial and Cremation Education Trust.

The Burial and Cremation Education Trust's bank accounts do not form part of these accounts and the balances as at 31 March 2013 are as follows:

	2013 £	2012 £
Current Account Capital Reserve Account	685 71	3,049 1,870
	756	4,919

### 11. Related party transactions

The directors have been paid salaries and expenses throughout the year which relate to honoraria and expenses reimbursed, which were wholly and exclusively incurred for business purposes.

### 12. Controlling party

The ultimate control of the company lies with the members who appoint the directors.

## 13. Reserves

	2013	2012
	£	£
Revenue reserve brought forward	126,129	124,333
Surplus in year	2,185	1,796
Revenue reserve carried forward	128,314	126,129