Company Number: 00610299



Institute of Cemetery and Crematorium Management

INSTITUTE OF CEMETERY AND CREMATORIUM MANAGEMENT (A COMPANY LIMITED BY GUARANTEE)

REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2019

A Jose

Directors:

	M Birch
	T Morris
	Mrs S Allana
	K Pilkington
	Mrs L Barker
	Mrs H White
	M Omer
Company Secretary:	J Dunk
Registered Office:	City of London Cemetery Aldersbrook Road Manor Park London E12 5DQ
Company Number:	00610299
Auditors:	HSKS Greenhalgh Chartered Accountants & Statutory Auditor 3 rd Floor, Butt Dyke House 33 Park Row, Nottingham NG1 6EE

Financial Statements

Year Ended 31 March 2019

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Report of the Directors

The directors present their annual report and the financial statements of the company for the year ended 31 March 2019.

Principal activity

The principal activity of the company in the year under review was that of promoting the improvement of cemeteries and crematoria and of public services for the disposal of the deceased, and the management and administration thereof, to diffuse information upon matters relating thereto, to protect the interests of persons employed in connection with the administration of cemeteries and crematoria, to encourage the study of related technical matters and to provide lectures, courses and conferences.

The company is a non-profit making organisation.

Business review

2018/19 was a difficult year for the Institute due to the very sad deaths of two of its officers – Journal Officer Sheri Coates and COTS Manager Quentin Bowser. Sheri and Quentin's work for the Institute will form part of their legacy, and we will never forget them. The ICCM has a small but dedicated officer team, who worked hard to ensure that the Journal continued to be produced, and COTS courses continued to be delivered, despite the sadness and the difficulties presented by the untimely deaths. The Board are very grateful to the officers and would like to thank them for their resilience during these difficult times.

During 2018/19 the Board reviewed the ICCM Management Plan and updated it for the next five years. Changes at City and Guilds resulted in a change to how our COTS training is delivered, and it is now possible for one person to both train and assess. A new role of Technical Services and Journal Officer was agreed by the Board, and it will be filled in 2019.

ICCM Guidance has also been reviewed and this will be an ongoing task with regular reviews as and when there are changes that may affect the guidance. We continue to be represented on the Burial and Cremation Advisory Group run by the Ministry of Justice, to contribute to consultations relevant to the Sector and provide data on burial and cremation fees to the Ministry of Justice.

The ICCM has enjoyed a successful partnership with the SLCC and other sector organisations. Regular meetings are held to discuss areas of common concern. Two joint one-day seminars have now been held between the ICCM and the Association of Private Crematoria and Cemeteries, the Cremation Society of Great Britain and the Federation of Burial and Cremation Authorities.

The Board are pleased to note that the number of students studying for Diploma modules remains high. The number of students attending the annual education seminar has increased over the last two years.

The Board would like to give thanks to Bill Stanley, who has represented the ICCM on several committees in Scotland and has helped with the roll out of regulations made under the Burial and Cremation (Scotland) Act 2016.

Directors

The directors who served during the year were as follows:

M Birch

K Pilkington

W Stanley - resigned 1st October 2018

Mrs N Bradshaw - resigned 1st October 2018

I Quance - resigned 1st October 2018

Mrs L Barker

Ms S Allana

Mr A Jose

Mr T Morris – appointed 1st October 2018

Mr M Omer - appointed 1st October 2018

Mrs H White - appointed 1st October 2018

Report of the Directors (continued)

Donations

At the year end, the company was committed to donating £1,137,202 (2018: £1,187,157) to charitable organisations. Attention is drawn to note 8 of the financial statements.

Donations paid to charitable organisations during the year ended 31st March 2019 totalled £1,699,000 (2018: £1,100,000)

Statement of directors' responsibilities

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year.

Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement as to disclosure of information to auditors

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company' auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

Signed on behalf of the directors

J Dunk

Secretary Date: 29/8/19

Report of the Independent Auditors to the Members of Institute of Cemetery and Crematorium Management

Opinion

We have audited the financial statements of Institute of Cemetery and Crematorium Management (the 'company') for the year ended 31 March 2019 which comprises the Summary Income and Expenditure Account, Corporate Income and Expenditure Account, Training, Cemetery Operatives and Consultancy Income and Expenditure Account, Education Income and Expenditure Account, Charter for the Bereaved Income and Expenditure Account, Journal Income and Expenditure Account, CTTS Income and Expenditure Account, Balance Sheet and notes to the financial statements, including a summary of significant accounting policies. The financial framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- Give a true and fair view of the state of the company's affairs as at 31 March 2019 and of its surplus for the year then ended;
- Have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- Have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The other information comprises the information in the Report of the Directors, other than the financial statements and our auditors' report thereon. The directors are responsible for the other information.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Report of the Independent Auditors to the Members of Institute of Cemetery and Crematorium Management (continued)

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit:

- the other information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Report of the Directors has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified any material misstatements in the Report of the Directors.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption in preparing the Report of the Directors and from the requirement to prepare a strategic report.

Respective responsibilities of directors

As explained more fully on page two, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Use of our report

Date: 28/8/19

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an audit report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Philip Handley FCA (Senior Statutory Auditor)
For and on behalf of HSKS Greenhalgh
Chartered Accountants &
Statutory Auditor
3rd Floor
Butt Dyke House
33 Park Row
Nottingham
NG1 6EE

Summary Income and Expenditure Account

for the Year Ended 31 March 2019

		Page	2019 £	2018 £
Corporate	surplus	6 – 7	50,456	11,847
Cemetery Operatives Training Scheme Training, and Consultancy and Cemetery Operatives Training Scheme	surplus/(deficit)	8-9	45,538	(25,476)
Education	surplus	10	60,949	41,856
Charter for the Bereaved	surplus	11	7,439	17,769
Journal	surplus/(deficit)	12	973	(9,800)
CTTS	surplus	13	7,680	6,080
Surplus on ordinary activities before taxation (see	note 2)		173,035	42,276
Taxation		15 – 16	(744)	(185)
Surplus on ordinary activities after taxation			172,291	42,091

There were no recognised gains and losses other than those recognised in the income and expenditure accounts.

Corporate Income and Expenditure Account

	2019			018
	£	£	£	£
Income				
Member subscriptions	30,594		29,881	
Corporate subscriptions	131,668		128,893	
Recruitment services	14,190		13,440	
Administration fees recycling	87,704		86,602	
Bank interest received	3,914		974	
Administration recharge	46,300		35,104	
Credit charges	-		56	
Recycling	1,649,045		1,628,343	
Portal – advertising	2,140		3,243	
Miscellaneous Income	-		122	
		1,965,555		1,926,658
Expenditure		1,000,000		.,0_0,000
Salaries/Honoraria	156,499		189,141	
Presidential expenses	2,969		3,698	
Travel	23,115		24,706	
Donation	1,649,045		1,628,343	
Meeting costs	662		3,558	
Postage	4,611		6,130	
Printing and stationery	15,325		12,797	
Telephone	3,989		4,430	
Rent	8,117		6,800	
Insurance	13,896		13,883	
Legal and professional	18,394		4,926	
Audit and accountancy	6,135		5,699	
Payroll costs	1,079		1,149	
Training	-		1,201	
Office equipment	4,210		3,210	
Website	3,300		3,300	
		(1,911,346)		(1,912,971)
Balance carried forward		54,209		13,687

Corporate Income and Expenditure Account

for the Year Ended 31 March 2019 (continued)

		2019		201	8
		£	£	£	£
Balance brough	t forward		54,209		13,687
Expenditure (c	ontinued)				
Conferences at	ended	415		234	
Subscriptions		1,240		-	
Bank charges		175		191	
Regalia		-		532	
Depreciation	 computer equipment 	996		809	
	 fixtures and fittings 	40		48	
	- plant and machinery	887		26	
			(0 ===)		(4.5.45)
			(3,753)		(1,840)
Surplus for the	/ear		50,456 =======		11,847 =====

Training, Cemetery Operatives courses and Consultancy Income and Expenditure Account for the Year Ended 31 March 2019

	2019	201	2018		
	£ £	£	£		
Income					
Consultancy	16,454	11,828			
Travelling recovered	5,923	2,944			
Memorial management fees	12,725	10,336			
Exclusive Rights of Burial	13,440	14,600			
Other courses	23,837	13,779			
Manual handling	7,870	460			
Convention	81,306	70,856			
Customer care	5,380	2,250			
Other seminars	170	12,465			
SLCC	2,700	3,250			
Placement	53,918	69,350			
RHE Courses	700	2,800			
Compliance course	12,685	9,560			
Public Health Funerals	1,330	4,183			
COTS - Course fees	100,425	83,353			
COTS - COTS accreditation	70	335			
	338,933		312,349		
Expenditure			,-		
Consult salaries	2,342	1,258			
Management placement salary	29,114	50,816			
Training salary	57,724	52,646			
Travel	27,457	22,513			
Training equipment	-	175			
Memorial management courses	271	139			
Exclusive Rights of Burial courses	289	843			
Other courses	1,492	888			
Convention/seminars	77,166	79,765			
Administration recharge	25,358	22,670			
COTS Salaries/Honoraria	48,412	69,496			
COTS Travel	12,924	15,669			
COTS Courses	7,076	14,947			
COTS Accom	-	328			
	———— (289,625)	(332,153)		
Balance carried forward	49,308	3	(19,804)		

Training, Cemetery Operatives courses and Consultancy Income and Expenditure Account

for the Year Ended 31 March 2019 (continued)

	2019		20	18
	£	£	£	£
Balance brought forward		49,308		(19,804)
Expenditure Accreditation fees	3,770	_	5,672	
		(3,770)		(5,672)
Surplus / (Deficit) for the year		45,538		(25,476)

Education Income and Expenditure Account

	2019		2018	
	£	£	£	£
Income				
Fees	95,926		94,926	
Seminar	28,975		25,575	
Enrolment fees	9,195		-	
		134,096		120,501
Expenditure				
Salaries/Honoraria	12,062		18,678	
Travel	136		270	
Course fees	32,248		31,946	
Seminar costs	18,783		16,236	
Administration recharge	5,368		4,353	
Education Development fee	3,359		-	
Education (Pearson) enrolment fee	1,191		7,162	
		(73,147)		(78,645)
Surplus for the year		60,949		41,856

Charter for the Bereaved Income and Expenditure Account

	2019		2018	
	£	£	£	£
Income				
Best Value	34,100		35,538	
Expenditure		34,100		35,538
Salaries/Honoraria Administration recharge Travel	19,191 7,149 321		14,411 3,358	
		(26,661)		(17,769)
Surplus for the year		7,439		17,769

Journal Income and Expenditure Account

	2019		2018	
	£	£	£	£
Income				
Advertising income Subscriptions Royalties received	37,084 1,370 1,977		36,778 1,519 1,173	
	4	0,431		39,470
Expenditure				
Salaries/Honoraria Printing and stationery Prize Administration recharge	16,668 21,911 200 679	_	20,820 27,727 150 573	
	(3	9,458)		(49,270)
Surplus / (Deficit) for the year		973		(9,800)

CTTS Income and Expenditure Account

	2019		2018	
	£	£	£	£
Income				
Course fees	41,850		24,225	
Conversion fees CTTS refresher training	294 1,495		800 990	
		43,639		26,015
Expenditure				
Salaries/Honoraria	13,095		11,372	
Travel	5,419		2,514	
Course fees	9,348		2,510	
Administration recharge	4,878		2,650	
Registration fees	3,219		889	
	(3	5,959)		(19,935)
Surplus for the year		7,680		6,080

Balance Sheet

as at 31 March 2019

	Notes	£ 2	019 £	20 £	018 £
Fixed assets	4	~	2,878	~	۔ 1,741
Current assets					
Debtors	5	82,549		57,420	
Cash at bank and in hand		1,777,302		1,668,782	
Creditors: Amounts falling		1,859,851		1,726,202	
due within one year	6	(111,698)		(99,248)	
Net current assets			1,748,153		1,626,954
Total assets less current liabilities			1,751,031		1,628,695
Provisions for liabilities	8		(1,137,202)		(1,187,157)
Net Assets			613,829		441,538
Reserves:					
Revenue reserve			613,829		441,538
			613,829		441,538

These financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

Approved by the board of directors on 29/8/19 and signed on its behalf.

M Birch

Director

A Jose

Director

Notes to the Financial Statements

for the Year Ended 31 March 2019

1. **Statutory Information**

Institute of Cemetery and Crematorium Management is a company limited by guarantee, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

2. **Accounting policies**

(a) Basis of preparing the financial statements

The financial statements have been prepared under the historical cost convention and in accordance with the provisions of Section 1A "Small Entities" of Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements incorporate the results of the principal activity which is described in the Report of the Directors and which is continuing.

In the opinion of the directors, a profit and loss account drawn up in compliance with Schedule 1 of SI 2008/409 would not provide a true and fair view of the company's affairs. Advantage has, therefore, been taken of the provisions of Section 396 (5) of the Companies Act 2006.

(b) Income

Income is recognised in the period in which it is invoiced or received.

Membership fees are recognised as income in the year of admission.

Training and course income is deferred where the course has not taken place by the year end.

All income for the year is attributable to the principal activity of the company, and arises entirely in the United Kingdom.

(c) Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation.

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life:

> Computer equipment 33.33% straight line

Computer equipment Fixtures and fittings Plant and machinery -15% on written down value 15% on written down value

(d) Taxation

Taxation for the period comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Notes to the Financial Statements

for the Year Ended 31 March 2019 (continued)

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

(e) Deferred tax

Deferred tax is recognised in respect of all material timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the period end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

(f) Operating leases

Rentals under operating leases are charged to the profit and loss account on a straight line basis over the lease term.

(q) Debtors and creditors

Debtors and creditors with no stated interest rate and receivable or payable within one year are recorded at transaction price.

3. EMPLOYEES AND DIRECTORS

The average number of employees during the period was 12.

Notes to the Financial Statements

for the Year Ended 31 March 2019 (continued)

4. Fixed assets

		Computer Equipment £	Fixtures and Fittings £	Plant and Machinery £	Total £
	Cost	~	~	~	~
	At 1 April 2018 Additions Disposals	52,409 835 -	3,205 - -	1,170 2,225 -	56,784 3,060 -
	At 31 March 2019	53,244	3,205	3,395	59,844
	Depreciation				
	At 1 April 2018 Charge for the year Eliminated on disposal	51,082 996 -	2,936 40 -	1,025 887 -	55,043 1,923 -
	At 31 March 2019	52,078	2,976	1,912	56,966
	Net book value				
	At 31 March 2019	1,166	229	1,483	2,878
	At 31 March 2018	1,327	269	145	1,741
5.	Debtors: all due within one year			2040	2040
				2019 £	2018 £
	Trade debtors Other debtors Prepayments			77,702 3,000 1,847	52,470 3,000 1,950
				82,549	57,420

Notes to the Financial Statements

for the Year Ended 31 March 2019 (continued)

6. Creditors: amounts falling due within one year

	2019	2018
	£	£
Trade creditors	23,112	14,231
Accruals	49,944	56,147
Taxation and social security	30,572	23,510
Deferred income	8,070	5,360
	111,698	99,248

7. Leasing agreements

Minimum lease payments under non-cancellable operating leases fall due as follows:

	2019 £	2018 £
Within one year Between one and five years	11,143 13,372	12,740 24,620
	24,515	37,360

8. Provisions for liabilities

2019	2018
£	£
Donations provision 1,137,202	1,187,157

An amount of £1,137,202 (2018: £1,187,157) is to be paid out to good causes. This amount is the remainder of recycling income, after deducting an administration fee, which had not been paid out as donations at the year end but for which an obligation was in place.

9. Called up share capital

As the company is limited by guarantee, there is no share capital.

Notes to the Financial Statements

for the Year Ended 31 March 2019 (continued)

10. Burial and Cremation Education Trust (Registered Charity No: 802204)

A charitable trust fund, the I.B.C.A. Foundation was created on 12 September 1989 and on 8 March 2003 the trustees altered the Declaration of Trust in order to change the name of the trust to the Burial and Cremation Education Trust. The Chief Executive, the Finance and IT manager and three independent members of the Institute, nominated by the individual members, are trustees of the Burial and Cremation Education Trust.

The Burial and Cremation Education Trust's bank accounts do not form part of these accounts and the balances as at 31 March 2019 are as follows:

	2019	2018
	£	£
Current Account	-	685
Capital Reserve Account	757	71
	757	756

11. Related party transactions

The directors have been paid salaries and expenses throughout the year which relate to honoraria and expenses reimbursed, which were wholly and exclusively incurred for business purposes.